

# Report of the Directors

The Board has pleasure in presenting the Directors' Report and the audited consolidated financial statements of the Group for the year ended 31 December 2013.

## Principal Activities

The Company is an investment holding company. Its subsidiaries are principally engaged in the sales and distribution of piped gas in the People's Republic of China (the "PRC") including the provision of piped gas, construction of gas pipelines, the operation of city gas pipeline network, the operation of gas fuel automobile refilling stations, and the sale of gas household appliances. Particulars of its principal subsidiaries are set out in note 41 to the consolidated financial statements.

## Results and Final Dividend

The results of the Group for the year ended 31 December 2013 are set out in the consolidated income statement on page 63.

The Directors have recommended the payment of a final dividend out of the share premium account of eight HK cents per share (2012: six HK cents per share) to shareholders whose names are on the register of members of the Company on Wednesday, 4 June 2014.

The proposed final dividend, if approved by the shareholders at the AGM, will be payable in cash, with an option granted to shareholders to receive new and fully paid shares of the Company in lieu of cash, or partly in cash and partly in new shares under the scrip dividend scheme (the "Scrip Dividend Scheme"). The new shares will, on issue, not be entitled to the proposed final dividend, but will rank *pari passu* in all other respects with the existing shares.

The circular containing details of the Scrip Dividend Scheme and the relevant election form are expected to be sent to shareholders on or about Monday, 9 June 2014. Subject to approval by shareholders at the AGM to be held on Monday, 26 May 2014 and compliance with the Companies Law of the Cayman Islands, the cheques for cash dividends and the share certificates to be issued under the Scrip Dividend Scheme will be distributed to shareholders on or about Friday, 11 July 2014. The register of members of the Company will be closed from Friday, 30 May 2014 to Wednesday, 4 June 2014 (both days inclusive), for the purpose of determining shareholders who qualify for the final dividend and during which period no transfer of shares of the Company will be registered.

The Scrip Dividend Scheme is conditional upon the passing of the resolution relating to the payment of final dividend at the AGM and the Listing Committee of the Stock Exchange granting the listing of and permission to deal in the new shares to be issued under the Scrip Dividend Scheme.

The final dividend will be distributed, and the share certificates to be issued under the Scrip Dividend Scheme will be sent on or about 11 July 2014 to the shareholders whose names appear on the register of members of the Company on 4 June 2014.

## Reserves

Details of the movements in the reserves of the Group during the year are set out in the consolidated statement of changes in equity on page 67.

The Company's reserves available for distribution to shareholders at 31 December 2013 amounted to HK\$5,069 million (2012: HK\$4,333 million), subject to the applicable statutory requirements under the laws of the Cayman Islands.

## Financial Summary

A summary of the results, assets and liabilities of the Group for each of the five years ended 31 December 2013 is set out on page 4.

## Property, Plant and Equipment

Details of movements in the property, plant and equipment of the Group during the year are set out in note 16 to the consolidated financial statements.

## Share Capital

Details of movements in the share capital of the Company during the year are set out in note 32 to the consolidated financial statements.

## Directors

The Directors during the year and up to the date of this Annual Report are as follows:

### Executive Directors

Mr. Chan Wing Kin, Alfred (*Chairman*)  
Mr. Wong Wai Yee, Peter (*Chief Executive Officer*)  
Mr. Ho Hon Ming, John (*Company Secretary*)

### Non-Executive Director

Mr. Kwan Yuk Choi, James (*Note*)

### Independent Non-Executive Directors

Dr. Cheng Mo Chi, Moses  
Mr. Li Man Bun, Brian David  
Mr. Chow Vee Tsung, Oscar

*Note:*

Mr. Kwan Yuk Choi, James was re-designated from an Executive Director to a Non-Executive Director on 1 February 2013.

In accordance with article 112 of the Articles, Mr. Chan Wing Kin, Alfred, Mr. Wong Wai Yee, Peter and Mr. Chow Vee Tsung, Oscar having been longest in office since their respective last election, shall retire from office by rotation at the forthcoming AGM and, being eligible, would offer themselves for re-election.

Each Independent Non-Executive Director has made an annual confirmation of independence pursuant to Rule 3.13 of the Listing Rules. Mr. Chow Vee Tsung, Oscar is the son of Dr. Chow Yei Ching, a former Independent Non-Executive Director who retired from directorship at the Company's AGM in 2012 with effect from 4 June 2012. Other than such family relationship with Dr. Chow Yei Ching, who himself was able to satisfy the Stock Exchange's independence criteria in Rule 3.13 of the Listing Rules, Mr. Chow Vee Tsung, Oscar is not otherwise connected with any other Director, the chief executive of the Company or substantial Shareholder within the two years immediately prior to the date of his appointment on 4 June 2012 as an Independent Non-Executive Director and is able to satisfy all other independence criteria in Rule 3.13 of the Listing Rules. As such, the Company is of the view that the family relationship between Dr. Chow Yei Ching and Mr. Chow Vee Tsung, Oscar would not affect Mr. Chow Vee Tsung, Oscar's independence when performing his duties as an Independent Non-Executive Director of the Company and accordingly considers that Mr. Chow Vee Tsung, Oscar is independent.

# Report of the Directors

## Directors (Continued)

Each of the Independent Non-Executive Directors was appointed for a period commencing from his appointment date and is subject to retirement by rotation at the AGM.

None of the Directors proposed for re-election at the forthcoming AGM has a service contract with the Company or any of its subsidiaries which is not determinable by the Group within one year without payment of compensation, other than statutory compensation.

The biographical details of the Directors of the Company are set out on pages 30 to 33 of this Annual Report.

## Directors' Interests or Short Positions in Shares, Underlying Shares and Debentures

As at 31 December 2013, the interests or short positions of the Directors and the chief executive in the shares of the Company (the "Shares"), underlying Shares and debentures of the Company or any of its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance ("SFO")) which were required pursuant to: (a) Divisions 7 to 9 of Part XV of the SFO, to be notified to the Company and the Stock Exchange; (b) Section 352 of Part XV of the SFO, to be entered in the register referred to therein; or (c) the Model Code for Securities Transactions by Directors of Listed Issuers, to be notified to the Company and the Stock Exchange, were as follows:

### Long positions in Shares and underlying Shares

Name of company	Name of Director	Capacity	Interest in shares			Total interest in shares	Interest in underlying Shares pursuant to share options	Aggregate interest	Approximate percentage of the issued share capital of the Company or its associated corporation as at 31.12.2013
			Personal interest	Family interest	Corporate interest				
Towgas China Company Limited	Chan Wing Kin, Alfred	Beneficial owner	-	-	-	-	3,618,000	3,618,000	0.14%
	Wong Wai Yee, Peter	Beneficial owner	-	-	-	-	3,015,000	3,015,000	0.12%
	Ho Hon Ming, John	Beneficial owner	-	-	-	-	3,015,000	3,015,000	0.12%
	Kwan Yuk Choi, James	Beneficial owner	1,000,000	-	-	1,000,000	1,515,000	2,515,000	0.10%
HKCG	Chan Wing Kin, Alfred	Interest held jointly with spouse	182,156	-	-	182,156	-	182,156	0.00%
	Ho Hon Ming, John	Beneficial owner	28,527	-	-	28,527	-	28,527	0.00%
	Kwan Yuk Choi, James	Beneficial owner and interest of spouse	64,306	72,858	-	137,164	-	137,164	0.00%

Details of the Directors' interests in share options granted by the Company are set out under the heading "Directors' Rights to Acquire Shares".

## Directors' Rights to Acquire Shares

Pursuant to the Company's share option scheme, the Company has granted to certain Directors options to subscribe the Shares, details of which as at 31 December 2013 were as follows:

Name of Director	Date of grant	Exercise period	Number of Shares subject to outstanding options as at 01.01.2013	as at 31.12.2013		
				Exercise price HK\$	Number of Shares subject to outstanding options	Approximate percentage of the Company's issued share capital
Chan Wing Kin, Alfred	16.03.2007	16.03.2008 – 27.11.2015	1,085,400	3.811	1,085,400	0.04%
	16.03.2007	16.03.2009 – 27.11.2015	1,085,400	3.811	1,085,400	0.04%
	16.03.2007	16.03.2010 – 27.11.2015	1,447,200	3.811	1,447,200	0.06%
Wong Wai Yee, Peter	16.03.2007	16.03.2008 – 27.11.2015	904,500	3.811	904,500	0.03%
	16.03.2007	16.03.2009 – 27.11.2015	904,500	3.811	904,500	0.03%
	16.03.2007	16.03.2010 – 27.11.2015	1,206,000	3.811	1,206,000	0.05%
Ho Hon Ming, John	16.03.2007	16.03.2008 – 27.11.2015	904,500	3.811	904,500	0.03%
	16.03.2007	16.03.2009 – 27.11.2015	904,500	3.811	904,500	0.03%
	16.03.2007	16.03.2010 – 27.11.2015	1,206,000	3.811	1,206,000	0.05%
Kwan Yuk Choi, James	16.03.2007	16.03.2008 – 27.11.2015	904,500	3.811	–	–
	16.03.2007	16.03.2009 – 27.11.2015	904,500	3.811	309,000	0.01%
	16.03.2007	16.03.2010 – 27.11.2015	1,206,000	3.811	1,206,000	0.05%

Notes:

1. The vesting period of the share options is from the date of grant until the commencement of the exercise period.
2. During the year, no option was granted to the Directors and no option held by the Directors had lapsed or was cancelled.
3. These options represent personal interests held by the Directors as beneficial owners.

Save as stated above, as at 31 December 2013, there were no other interests or short positions of the Directors and the chief executive in any shares, underlying shares or debentures of the Company or any of its associated corporations (within the meaning of Part XV of the SFO) recorded in the register maintained by the Company pursuant to Section 352 of the SFO or as otherwise notified to the Company and the Stock Exchange pursuant to the Model Code for Securities Transactions by Directors of Listed Issuers.

# Report of the Directors

## Share Option Scheme of the Company

Pursuant to a share option scheme adopted by the shareholders of the Company at an extraordinary general meeting held on 28 November 2005 ("2005 Main Board Scheme"), options may be granted to the Directors or employees of the Company or its subsidiaries, for the recognition of their contributions to the Group, to subscribe for Shares in the Company. The exercise price of the share option will be determined at the higher of the average of closing prices of the Shares on the Stock Exchange on the five trading days immediately preceding the date of grant of the option, the closing price of the Shares on the Stock Exchange on the date of grant or the nominal value of the Shares.

The 2005 Main Board Scheme will remain in force for a period of 10 years commencing on 28 November 2005. The share options under the 2005 Main Board Scheme are exercisable at any time for a period to be determined by the Directors, which shall not be more than 10 years after the date of grant.

Options granted under the 2005 Main Board Scheme must be taken up within 28 days of the date of grant, upon payment of HK\$1.00 per grant.

The total number of Shares in respect of which options may be granted under the 2005 Main Board Scheme is not permitted to exceed 10% of the Shares in issue on the date of approval of the 2005 Main Board Scheme without prior approval from the Company's shareholders. No option may be granted in any 12-month period to any one grantee which if exercised in full would result in the total number of Shares already issued and issuable to him under all the options previously granted to him and the said option exceeding 1% of the total number of Shares in issue.

As at the date of this report, the outstanding number of shares in respect of which options had been granted under the 2005 Main Board Scheme was 13,535,800 (2012: 16,240,800), representing approximately 0.52% (2012: approximately 0.62%) of the issued share capital of the Company as at the date of this report.

Details of specific categories of options are as follows:

Option types	Date of grant	Exercise period	Exercise price HK\$
<b>2005 Main Board Scheme:</b>			
2006 Options	03.10.2006	04.10.2007 – 27.11.2015	2.796
	03.10.2006	04.04.2008 – 27.11.2015	2.796
	03.10.2006	04.10.2008 – 27.11.2015	2.796
2007 Options	16.03.2007	16.03.2008 – 27.11.2015	3.811
	16.03.2007	16.03.2009 – 27.11.2015	3.811
	16.03.2007	16.03.2010 – 27.11.2015	3.811

## Share Option Scheme of the Company (Continued)

The following table discloses movements in the share options during the year:

	Option types	Date of grant	Exercise period	Exercise price (HK\$)	Number of Shares subject to outstanding options as at 01.01.2013	Exercised during the year	Number of Shares subject to outstanding options as at 31.12.2013	Weighted average closing price of Shares immediately before the date(s) on which options were exercised (HK\$)
<b>Category 1:</b>								
<b>Directors</b>								
Chan Wing Kin, Alfred	2007 Options	16.03.2007	16.03.2008 – 27.11.2015	3.811	1,085,400	–	1,085,400	–
		16.03.2007	16.03.2009 – 27.11.2015	3.811	1,085,400	–	1,085,400	–
		16.03.2007	16.03.2010 – 27.11.2015	3.811	1,447,200	–	1,447,200	–
Wong Wai Yee, Peter	2007 Options	16.03.2007	16.03.2008 – 27.11.2015	3.811	904,500	–	904,500	–
		16.03.2007	16.03.2009 – 27.11.2015	3.811	904,500	–	904,500	–
		16.03.2007	16.03.2010 – 27.11.2015	3.811	1,206,000	–	1,206,000	–
Ho Hon Ming, John	2007 Options	16.03.2007	16.03.2008 – 27.11.2015	3.811	904,500	–	904,500	–
		16.03.2007	16.03.2009 – 27.11.2015	3.811	904,500	–	904,500	–
		16.03.2007	16.03.2010 – 27.11.2015	3.811	1,206,000	–	1,206,000	–
Kwan Yuk Choi, James	2007 Options	16.03.2007	16.03.2008 – 27.11.2015	3.811	904,500	904,500	–	7.24
		16.03.2007	16.03.2009 – 27.11.2015	3.811	904,500	595,500	309,000	7.24
		16.03.2007	16.03.2010 – 27.11.2015	3.811	1,206,000	–	1,206,000	–
<b>Total for Directors</b>					12,663,000	1,500,000	11,163,000	
<b>Category 2:</b>								
<b>Employees</b>								
	2006 Options	03.10.2006	04.10.2007 – 27.11.2015	2.796	301,500	–	301,500	–
		03.10.2006	04.04.2008 – 27.11.2015	2.796	542,700	–	542,700	–
		03.10.2006	04.10.2008 – 27.11.2015	2.796	723,600	–	723,600	–
	2007 Options	16.03.2007	16.03.2008 – 27.11.2015	3.811	603,000	301,500	301,500	8.06
		16.03.2007	16.03.2009 – 27.11.2015	3.811	603,000	301,500	301,500	8.06
		16.03.2007	16.03.2010 – 27.11.2015	3.811	804,000	402,000	402,000	8.06
<b>Total for Employees</b>					3,577,800	1,005,000	2,572,800	
<b>All categories</b>					16,240,800	2,505,000	13,735,800	

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## Share Option Scheme of the Company (Continued)

Notes:

1. The vesting period of the share options is from the date of grant until the commencement of the exercise period.
2. During the year, no share option was cancelled or had lapsed.
3. During the year, no new option was granted.

## Arrangements to Purchase Shares or Debentures

Other than the share option scheme disclosed above, at no time during the year was the Company, its holding company, fellow subsidiaries or any of its subsidiaries a party to any arrangements to enable the Directors to acquire benefits by means of acquisition of shares in, or debentures of, the Company or any other body corporate.

## Directors' Interests in Contracts of Significance

There are no contracts of significance to which the Company, its holding company, fellow subsidiaries or any of its subsidiaries was a party and in which a Director had a material interest, whether directly or indirectly, subsisted at the end of the year or at any time during the year.

## Management Contracts

No contract concerning the management and administration of the whole or any substantial part of the business of the Company was entered into or existed during the year.

## Competing Business

During the year and up to the date of this report, the following Directors are considered to have interests in a business which competes or is likely to compete, either directly or indirectly, with the businesses of the Group, as defined in the Listing Rules, as set out below:

1. Mr. Chan Wing Kin, Alfred, the Chairman of the Company, is the Managing Director of HKCG;
2. Mr. Wong Wai Yee, Peter, an Executive Director of the Company, has been appointed as an executive director of HKCG with effect from 1 February 2013; and
3. Mr. Kwan Yuk Choi, James, a Non-Executive Director of the Company, was an executive director of HKCG until his retirement on 1 February 2013.

HKCG and its subsidiaries (excluding the Group) ("HKCG Group") are principally engaged in the production, distribution and marketing of gas, water supply and emerging environmental-friendly energy related businesses in Hong Kong and the PRC. Although some of the businesses carried out by the HKCG Group are similar to the businesses carried out by the Group, they are of different scales and/or in different locations. Therefore, the Directors are of the view that the businesses of the HKCG Group do not compete directly with the businesses of the Group.

Save as disclosed above, none of the Directors had any interest in any business (apart from the Group's business) which competes or is likely to compete, either directly or indirectly with the Group's business.

## Substantial Shareholders

As at 31 December 2013, the register of substantial shareholders maintained by the Company pursuant to Section 336 of the SFO shows that the following shareholders (other than the Directors or the chief executive of the Company as disclosed above) had notified the Company of relevant interests and short positions in the issued share capital of the Company:

### Long positions in Shares and underlying Shares in the Company

Name of shareholder	Capacity	Aggregate interest in Shares	Approximate percentage of the Company's issued share capital as at 31.12.2013
Lee Shau Kee	Interest of controlled corporations	1,628,172,901 (Note 1)	62.31%
Rimmer (Cayman) Limited ("Rimmer")	Trustee	1,628,172,901 (Note 2)	62.31%
Riddick (Cayman) Limited ("Riddick")	Trustee	1,628,172,901 (Note 2)	62.31%
Hopkins (Cayman) Limited ("Hopkins")	Interest of controlled corporations	1,628,172,901 (Note 2)	62.31%
Henderson Development Limited ("HD")	Interest of controlled corporations	1,628,172,901 (Note 2)	62.31%
Henderson Land Development Company Limited ("HLD")	Interest of controlled corporations	1,628,172,901 (Note 2)	62.31%
Faxson Investment Limited ("Faxson")	Interest of controlled corporations	1,628,172,901 (Note 2)	62.31%
HKCG	Interest of controlled corporations	1,628,172,901 (Note 3)	62.31%
Towngas International Company Limited ("TICL")	Interest of controlled corporations	1,585,202,901 (Note 3)	60.67%
Hong Kong & China Gas (China) Limited ("HK&CG (China)")	Beneficial owner	1,585,202,901 (Note 3)	60.67%
Commonwealth Bank of Australia ("Commonwealth Bank")	Interest of controlled corporations	155,960,900 (Note 4)	5.97%



# Report of the Directors

## Substantial Shareholders (Continued)

### Long positions in Shares and underlying Shares in the Company (Continued)

Notes:

1. The entire issued share capital of Rimmer, Riddick and Hopkins were owned by Dr. the Hon. Lee Shau Kee. Dr. the Hon. Lee Shau Kee was therefore taken to be interested in the same 1,628,172,901 Shares as set out in Notes 2 and 3 below by virtue of Part XV of the SFO.
2. Rimmer and Riddick as trustees of respective discretionary trusts, held units in a unit trust ("Unit Trust"). Hopkins as trustee of the Unit Trust owned all the issued ordinary shares of HD. HD was entitled to exercise or control the exercise of more than one-third of the voting power at general meetings of HLD. HLD through its subsidiaries (including Faxson) was entitled to exercise or control the exercise of more than one-third of the voting power at general meetings of HKCG. Each of Rimmer, Riddick, Hopkins, HD, HLD and Faxson was therefore taken to be interested in the same 1,628,172,901 Shares which HKCG is deemed interested in as described in Note 3 below by virtue of Part XV of the SFO.
3. As HK&CG (China) was a wholly-owned subsidiary of TICL, which in turn was a wholly-owned subsidiary of HKCG, each of TICL and HKCG was therefore taken to be interested in the 1,585,202,901 Shares held by HK&CG (China) by virtue of Part XV of the SFO. In addition, HKCG was also taken to be interested in (1) the 40,470,000 Shares held by its indirect wholly-owned subsidiary, Planwise Properties Limited; and (2) the 2,500,000 Shares held by its indirect wholly-owned subsidiary, Superfun Enterprises Limited.
4. Commonwealth Bank was taken to be interested in these 155,960,900 Shares which were held by indirect wholly-owned subsidiaries of Commonwealth Bank.

Save for the shareholders as disclosed herein, the Directors are not aware of any persons who, as at 31 December 2013, were entitled to exercise or control the exercise of 5% or more of the voting power at general meetings of the Company and were also, as a practicable matter, able to direct or influence the management of the Company.

### Short Positions in Shares and Underlying Shares in the Company

As at 31 December 2013, the Company had not been notified of any short positions being held by any substantial shareholder in the Shares or underlying Shares of the Company.

### Other Persons

As at 31 December 2013, the Company had not been notified of any interests or short positions being held by any person (other than the Directors and chief executive and the substantial shareholders as disclosed above) in the share capital of the Company that was required to be disclosed under Division 2 and 3 of Part XV of the SFO and the Listing Rules.

## Connected Transactions

Set out below is the information in relation to the connected transactions/continuing connected transactions that existed during the year ended 31 December 2013 which are required to be disclosed in this Annual Report in accordance with Chapter 14A of the Listing Rules.

The Company's auditor was engaged to report on the Group's continuing connected transactions in accordance with Hong Kong Standard on Assurance Engagements 3000 "Assurance Engagements Other Than Audits or Reviews of Historical Financial Information" and with reference to Practice Note 740 "Auditor's Letter on Continuing Connected Transactions under the Hong Kong Listing Rules" issued by the Hong Kong Institute of Certified Public Accountants. The auditor has issued an unqualified letter containing the auditor's findings and conclusions in respect of the continuing connected transactions disclosed by the Group below and note 36 to the consolidated financial statements, as appropriate, in accordance with Main Board Listing Rule 14A.38. A copy of the auditor's letter has been provided by the Company to the Stock Exchange.

## Equity Interests Transfer Agreement and Vehicle Transfer Agreement

On 19 March 2013, the Company's wholly-owned subsidiary 公主嶺港華燃氣有限公司 (the "Purchaser") entered into an equity interests transfer agreement with 吉林省天然氣有限公司 (Jilin Province Natural Gas Limited Company) (the "Vendor") pursuant to which the Purchaser agreed to purchase 50% equity interests in Gongzhuling Gangtian Compressed Natural Gas Co., Ltd. ("Gongzhuling Gangtian") from the Vendor at the consideration of RMB4,900,000 (the "Equity Interests Transfer Agreement"). On the same day, Gongzhuling Gangtian entered into a vehicle transfer agreement with the Vendor pursuant to which Gongzhuling Gangtian agreed to purchase the 5 tractor trucks and 5 sleighs used for the transport of compressed natural gas from the Vendor at the consideration of RMB3,170,000 (the "Vehicle Transfer Agreement").

As the Vendor is a company owned as to 49% by HKCG, which in turn is a controlling shareholder of the Company, the Vendor is an associate of HKCG and thus a connected person of the Company under the Listing Rules. Accordingly, the entering into of the Equity Interests Transfer Agreement constituted a connected transaction of the Company under Chapter 14A of the Listing Rules and was subject to the reporting and announcement requirements but was exempt from the independent shareholders' approval requirement under Chapter 14A of the Listing Rules.

Particulars of the Equity Interests Transfer Agreement and the Vehicle Transfer Agreement were disclosed in the announcement of the Company dated 19 March 2013.

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## Connected Transactions (Continued)

### Gas Purchase, Pipeline Materials Purchase and Gas Sales Transactions

On 12 May 2010, the Company and HKCG entered into three master agreements respectively, namely:

- (1) an agreement (the "2010 Gas Purchase Master Agreement") relating to the purchase of various types of fuel gas (including but not limited to liquefied coalbed methane, compressed natural gas and liquefied natural gas) by members of the Group from members of the HKCG Group;
- (2) an agreement (the "2010 Pipeline Materials Purchase Master Agreement") relating to the purchase of various pipeline construction materials and tools by members of the Group from members of the HKCG Group; and
- (3) an agreement (the "2010 Gas Sales Master Agreement", and together with the 2010 Gas Purchase Master Agreement and the 2010 Pipeline Materials Purchase Master Agreement, collectively referred to as the "2010 CCT Master Agreements") relating to the sale of various types of fuel gas (including but not limited to piped natural gas, compressed natural gas and liquefied natural gas) by members of the Group to members of the HKCG Group (the "Gas Sales Transactions"),

each for a term commencing from 12 May 2010 to 30 April 2013 (both days inclusive). Particulars of the 2010 CCT Master Agreements were disclosed in the announcement of the Company dated 12 May 2010.

On 5 April 2013, the Company and HKCG entered into two master agreements to renew the 2010 Gas Purchase Master Agreement and the 2010 Pipeline Materials Purchase Master Agreement respectively, namely:

- (1) an agreement (the "2013 Gas Purchase Master Agreement") relating to the purchase of various types of fuel gas (including but not limited to liquefied coalbed methane, compressed natural gas and liquefied natural gas) by members of the Group from members of the HKCG Group (the "Gas Purchase Transactions"); and
- (2) an agreement (the "2013 Pipeline Materials Purchase Master Agreement", and together with the 2013 Gas Purchase Master Agreement collectively referred to as the "2013 CCT Master Agreements") relating to the purchase of various pipeline construction materials and tools (including but not limited to gas meters) by members of the Group from members of the HKCG Group (the "Pipeline Materials Purchase Transactions"),

each for a term commencing from 1 May 2013 to 31 December 2015 (both days inclusive). Particulars of the Gas Purchase Transactions, the Pipeline Materials Purchase Transactions and the 2013 CCT Master Agreements were disclosed in the announcement of the Company dated 5 April 2013.

As HKCG is a controlling shareholder of the Company, members of the HKCG Group are connected persons of the Company under the Listing Rules. The transactions contemplated under the 2010 CCT Master Agreements and the 2013 CCT Master Agreements constituted continuing connected transactions of the Company under Chapter 14A of the Listing Rules and were subject to the reporting, annual review and announcement requirements but were exempted from the independent shareholders' approval requirements under Chapter 14A of the Listing Rules.

## Connected Transactions (Continued)

### Gas Purchase, Pipeline Materials Purchase and Gas Sales Transactions (Continued)

The Gas Purchase Transactions and Pipeline Materials Purchase Transactions are subject to annual cap amounts of RMB48,000,000 (approximately HK\$60,560,000) and RMB18,000,000 (approximately HK\$22,710,000) respectively for the year ended 31 December 2013. The Gas Sales Transactions are subject to a cap amount of RMB18,000,000 (approximately HK\$22,486,000) for the four months ended 30 April 2013. The respective amounts of the Gas Purchase Transactions and Pipeline Materials Purchase Transactions for the year ended 31 December 2013 was RMB40,617,000 (approximately HK\$51,245,000) and RMB13,699,000 (approximately HK\$17,283,000), which have not exceeded the annual cap amounts as stated above. The amount of the Gas Sales Transactions for the four months ended 30 April 2013 was RMB466,000 (approximately HK\$582,000), which has not exceeded the cap amount for the four months ended 30 April 2013 as stated above.

The Board, including the Independent Non-Executive Directors, had reviewed and confirmed that the Gas Purchase Transactions and Pipeline Materials Purchase Transactions for the year ended 31 December 2013 and the Gas Sales Transactions for the four months ended 30 April 2013 were entered into:

- (i) in the ordinary and usual course of business of the Group;
- (ii) on normal commercial terms, or on terms no less favourable to the Group than those available to or from independent third parties; and
- (iii) in accordance with the relevant agreements governing them on terms that are fair and reasonable and are in the interest of the shareholders of the Company as a whole.

### Project Management, System Software and Supporting Services and Cloud Computing System and Supporting Services Transactions

On 19 December 2011, the Company entered into master agreements with three subsidiaries of HKCG respectively, namely

- (1) an agreement (the "Master Project Management Agreement") for the provision of project management services relating to the monitoring and managing of gas facilities and construction and installation projects of the Group by 瀋陽三全工程監理諮詢有限公司 (Shenyang Sanquan Project Management Consulting Co., Ltd.), a non wholly-owned subsidiary of HKCG, to members of the Group (the "Project Management Transactions");
- (2) an agreement (the "Master System Software and Supporting Services Agreement") relating to the user authorization, installation, management and maintenance and the provision of technical supporting services in respect of system software developed by 港華科技(武漢)有限公司 (Hongkong and China Technology (Wuhan) Company Limited) ("HKCG (Wuhan)"), including but not limited to the Towngas Customer Information System, the Towngas Customer Services Centre Hotline System and the Production Operating Management System by HKCG (Wuhan), a non wholly-owned subsidiary of HKCG, to members of the Group (the "System Software and Supporting Services Transactions"); and

# Report of the Directors

## Connected Transactions (Continued)

### Project Management, System Software and Supporting Services and Cloud Computing System and Supporting Services Transactions (Continued)

- (3) an agreement (the "Master Cloud Computing System and Supporting Services Agreement", and together with the Master Project Management Agreement and the Master System Software and Supporting Services Agreement collectively referred to as the "2011 CCT Master Agreements") relating to the user authorization, installation, management and maintenance and the provision of technical supporting services relating to a cloud computing hardware system which will manage, operate and monitor the network infrastructure of information systems, including but not limited to, Towngas Customer Information System by 名氣通智能科技(深圳)有限公司 (Towngas Telecommunications (Shenzhen) Limited), a wholly-owned subsidiary of HKCG, to members of the Group (the "Cloud Computing System and Supporting Services Transactions"),

each for a term commencing from 19 December 2011 to 30 September 2014 (both days inclusive). Particulars of the Project Management Transactions, System Software and Supporting Services Transactions, Cloud Computing System and Supporting Services Transactions and the 2011 CCT Master Agreements were disclosed in the announcement of the Company dated 19 December 2011.

As HKCG is a controlling shareholder of the Company, members of the HKCG Group are connected persons of the Company under the Listing Rules. The transactions contemplated under the 2011 CCT Master Agreements constituted continuing connected transactions of the Company under Chapter 14A of the Listing Rules and were subject to the reporting, annual review and announcement requirements but were exempted from the independent shareholders' approval requirements under Chapter 14A of the Listing Rules.

The Project Management Transactions, System Software and Supporting Services Transactions and Cloud Computing System and Supporting Services Transactions were subject to annual cap amounts of RMB13,000,000 (approximately HK\$16,402,000), RMB27,000,000 (approximately HK\$34,065,000) and RMB11,180,000 (approximately HK\$14,105,000) respectively for the year ended 31 December 2013. The respective amounts of the Project Management Transactions, System Software and Supporting Services Transactions and Cloud Computing System and Supporting Services Transactions for the year ended 31 December 2013 was RMB4,284,000 (approximately HK\$5,405,000), RMB3,607,000 (approximately HK\$4,551,000) and RMB6,828,000 (approximately HK\$8,615,000), which have not exceeded the annual cap amounts as stated above.

The Board including the Independent Non-Executive Directors, had reviewed and confirmed that the Project Management Transactions, System Software and Supporting Services Transactions and Cloud Computing System and Supporting Services Transactions for the year ended 31 December 2013 were entered into:

- (i) in the ordinary and usual course of business of the Group;
- (ii) on normal commercial terms, or on terms no less favourable to the Group than those available to or from independent third parties; and
- (iii) in accordance with the relevant agreements governing them on terms that are fair and reasonable and are in the interest of the shareholders of the Company as a whole.



## Related Party Transactions

Details of the related party transactions undertaken in normal course of business are set out in note 36 to the consolidated financial statements. In relation to those related party transactions that also constituted connected transactions under the Listing Rules, they have complied with applicable requirements under the Listing Rules and are reported in this Annual Report in accordance with the Listing Rules.

## Borrowings

Particulars of borrowings of the Group as at 31 December 2013 are set out in note 29 to the consolidated financial statements.

## Donations

During the year, the Group made charitable and other donations amounting to approximately HK\$845,000.

## Public Float

Based on the information that is publicly available to the Company and within the knowledge of the Directors, as at the date of this Annual Report and during the year, there is sufficient public float of not less than 25% of the Company's issued shares as required under the Listing Rules.

## Major Customers and Suppliers

During the year, the five largest suppliers in aggregate accounted for about 30.45% of the Group's operating cost for the year. Purchases from the largest supplier accounted for about 8.78% of the Group's operating costs. None of the Directors, their associates or any shareholders of the Company (which to the knowledge of the Directors owned more than 5% of the issued share capital of the Company) had an interest in the Group's five largest suppliers. The percentage of the turnover attributable to the Group's five largest customers was less than 30% during the year.

## Pre-Emptive Rights

There are no provisions for pre-emptive rights under the Articles or the laws of the Cayman Islands which would oblige the Company to offer new Shares on pro-rata basis to existing shareholders.

## Purchase, Sale or Redemption of the Company's Listed Securities

Neither the Company nor any of its subsidiaries has purchased, sold or redeemed any of the Company's listed securities during the year ended 31 December 2013.

# Report of the Directors

## Emolument Policy

As at 31 December 2013, the Group had 20,324 employees. Approximately 99% of the Group's employees are located in the PRC. The Group remunerates its employees based on their individual performance, job nature and responsibility. Moreover, the Group provides training and various benefits for its employees including medical welfare, provident funds, bonuses and other incentives. The Group also encourages its employees to pursue a balanced life and provides a good working environment for its employees to maximise their potential and contribution to the Group.

The emoluments of the Directors are recommended by the Remuneration Committee of the Company for the Board's approval, having regard to the Group's operating results, individual performance and comparable market statistics. No Director or executive, nor any of his/her associates, is involved in deciding his/her own remuneration.

The Company has adopted a share option scheme as incentive to Directors and eligible employees, and details of the scheme are set out in note 39 to the consolidated financial statements and under the heading "Share Option Scheme of the Company" in this Annual Report.

## Corporate Governance

The Company had complied with the code provisions as set out in the Corporate Governance Code contained in Appendix 14 to the Listing Rules during the year ended 31 December 2013, except that one of the Independent Non-Executive Directors had been unable to attend the AGM held on 3 June 2013 due to other engagement overseas.

Details of the corporate governance of the Group are set out in the section headed "Corporate Governance Report" on pages 49 to 60 in this Annual Report.

## Auditor

The consolidated financial statements of the Company for the year ended 31 December 2013 have been audited by Messrs. Deloitte Touche Tohmatsu ("Deloitte"). A resolution will be submitted to the forthcoming AGM of the Company to re-appoint Deloitte as the auditor of the Company.

On behalf of the Board

**Ho Hon Ming, John**

*Executive Director and Company Secretary*

Hong Kong, 17 March 2014